

The Professional Networking Mixer

Making and Facilitating Introductions

PART 01 Warm-Up Activity

- How do you feel when you have to meet many new people at once?
- Is it easier to introduce yourself or to introduce someone else? Why?
- What information do you usually share when meeting a professional contact for the first time?

PART 02 The Scenario

You are attending an international business mixer. Some of you are "hosts" who know everyone, and some are "newcomers" who need to be introduced to the right people to help your business grow.

THE TASK & GOAL

Build a network of at least three new professional contacts by introducing yourself and helping others meet.

1. Walk around the room and introduce yourself to a partner.
2. Exchange information about your job and your "business goal" for the event.
3. Find a third person and introduce your partner to them using the information you just learned.
4. Continue until you have facilitated at least two introductions between other people.

ROLES & PERSPECTIVES

A: THE HOST

You work for the company hosting the event. You know everyone's name. Your goal is to make sure the newcomers feel welcome and introduce them to people in the same industry.

B: THE NEWCOMER

You are new to the city. You need to find a new business partner or a mentor. You must introduce yourself clearly and wait for the Host to introduce you to others.

REFERENCE Useful Language

SELF-INTRODUCTIONS	INTRODUCING OTHERS	RESPONDING
I don't think we've met. I'm...	I'd like to introduce you to...	It's a pleasure to meet you.
You can call me [Nickname].	Have you met [Name]?	I've heard a lot about you.
I'm a friend/colleague of...	This is [Name], my partner.	Great to meet you too!

PLANNING & NOTES

Plan your dialogue here

PART 03 Reflection

1. Which phrase felt the most natural for you to use today?
2. Was it difficult to remember the names and details of the people you were introducing? How could you make that easier?

The Professional Networking Mixer

Target language practice.

⌚ TIME

30 MINS

📋 OBJECTIVE

To enable students to introduce themselves and others fluently in a semi-formal social context.

📖 GRAMMAR FOCUS

POLITE INTRODUCTIONS AND PRESENT SIMPLE

- I'd like to introduce you to my colleague
- Have you met our new manager?
- It's a pleasure to meet you.

📁 KEY VOCABULARY

COLLEAGUE

CONNECTION

DEPARTMENT

INDUSTRY

ACQUAINTANCE

Procedure

1. **Warmer (5 mins):** Ask students to brainstorm what makes a "good" introduction (eye contact, clear name, a follow-up detail).
2. **The Task (15 mins):** Monitor the "mixer." Ensure students are not just talking in pairs but are actively moving to find a third person to facilitate an introduction. Encourage the use of "I'd like to introduce you to..."
3. **Feedback (10 mins):** Ask a few students to introduce a classmate to the whole group based on what they learned. Correct any errors in register (e.g., being too informal in a professional setting).